

Professional Profile

Tom Stern



President and CEO

7 N. Bemiston
Clayton, MO 63105

O (314) 889-0660
D (314) 889-0602
F (314) 854-9590

tstern@gershman.com

As president and CEO of Solon Gershman, Inc., Tom Stern is responsible for the overall performance of this full service commercial real estate firm.

Stern began his career as a residential sales associate and soon moved into the commercial field. He has been active in retail, office and investment real estate since 1967. Stern has been involved in the development of more than 500,000 square feet of retail properties. He has participated in the purchase/sale of more than \$100 million of real estate, and has arranged financing for more than \$250 million worth of properties.

He has represented buyers and sellers in numerous investment property transactions, and has raised millions of dollars of equity capital through property syndication. Stern maintains an active tenant representation practice and oversees a large property management portfolio. His clients include CCA Global Partners and Lehman Brothers.

PROFESSIONAL AFFILIATIONS

- St. Louis Association of Realtors (SLAR) (director, 1997-2003)
- Missouri Association of Realtors (MAR) (director, 1976-80)
- National Association of Realtors (NAR)
- SLAR Commercial Division (President)
- Commercial Information Exchange (President)
- Licensed NASD Broker

AWARDS

- *Realtor of the Year, 2003*, Commercial Division of the St. Louis Association of Realtors

EDUCATION

Washington University, St. Louis, MO
St. Louis University, St. Louis, MO
-Masters in Business Administration Degree in Finance

COMMUNITY INVOLVEMENT

- Evans Scholars Foundation, Director
- Jewish Center for the Aged, past President
- Jewish Federation of St. Louis, Board Member
- Clayton Chamber of Commerce, former Director
- Missouri Growth Association, Vice President
- Habitat for Neighborhood Business, Director

